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List TN250 2009

July/Aug. 2009 Tags: DAVID TRAINER LIST NEW CONSTRUCTS PRIVATE COMPANIES PUBLIC COMPANIES TN250



Tennessee's Top Public and Private Companies

BusinessTN's popular annual business ranking, the TN250, is a one-of-a-kind, one-stop source for surveying the state's public and private company landscape. In their diversity of industry and location, these companies present a reliable barometer of Tennessee's economic strength. Their performance over the past year testifies to the state's sound business foundation.

How best to define the TN250? They drive trucks, make carpet and feed your family on a Saturday night. They represent the old economy, from coal mining to farm

equipment, and the new, from drug discovery to wind farm construction. The bottom line? The companies listed in the following pages are at the core of BusinessTN's coverage. Their success, both as businesses and as story makers, is what makes Tennessee a vibrant business marketplace and BusinessTN the value that it is to executive readers across Tennessee.

200 private companies

This year's list of 200 private businesses includes those companies headquartered in the state with the greatest amount of revenue, based on disclosure from the companies or other sources believed to be reliable. Subsidiaries of companies headquartered outside of Tennessee are excluded from the list.

50 publicly traded companies

While there are other public companies, the 50 presented here are among Tennessee's most substantial in terms of revenue and trading liquidity and, importantly, they are also the targets of research done by Brentwood-based New Constructs, which once again this year scrubs Tennessee stocks, looking for values and pitfalls.

See Also

- Constructive Advice
- According to Trainer

Lists in this story:

- 2009 Top Private Companies
- Top Public Companies 2009

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2009 Top Private Companies

BTN'S TOP 200 PRIVATE COMPANIES IN TENNESSEE (RANKED BY REVENUE IN MILLIONS) COMPILED BY SARAH DAVIS AND DREW RUBLE

Company name	Address	Phone	Web Site	Industry	Top Executive
HCA	1 Park Plaza, Nashville 37203	(615)344-9551	http://www.hcahealthcare.com	Health care services provider	Richard M. Bracken
Dollar General Stores	100 Mission Ridge, Goodlettsville 37072	(615)855-4000	http://www.dollargeneral.com	Retail Stores	Richard W. Dreiling
Vanguard Health Systems	20 Burton Hills Blvd., Ste. 100, Nashville 37215	(615)665-6000	http://www.vanguardhealth.com	Health care facilities, insurance plans	Charles N. Martin Jr.
IASIS Healthcare Corp.	117 Seaboard Lane, Bldg. E, Franklin 37067	(615)844-2747	http://www.iasishealthcare.com	Health care facilities & health plans	David R. White
Life Care Centers of America	3570 Keith St. NW, Cleveland 37320	(423)472-9585	http://www.lcca.com	Elder care, skilled nursing	Forrest L. Preston
Ingram Industries	1 Belle Meade Pl., 4400 Harding Rd., Nashville 37205	(615)298-8200	http://www.ingrampaper.com and http://www.talktoingram.com	marine transportation, aggregate supply, book distributing & printing, digital distribution services	Orrin Ingram
Verso Paper	6775 Lenox Center Ct., Ste. 400, Memphis 38115	(877)837-7606	http://www.versopaper.com	Paper supplier	Mike Jackson
Ardent Health Services	One Burton Hills Blvd., Ste. 250, Nashville 37215	(615)296-3000	http://www.ardenthealth.com	Owns, operates acute health care systems	David T. Vandewater
Pilot Travel Centers	5508 Lonas Rd., Knoxville 37909	(800)562-6210	http://www.pilottravelcenters.com	Fueling stations/ convenience markets	James A. (Jimmy) Haslam III
Dunavant Enterprises	3797 New Getwell Rd., Memphis 38118	(901)369-1500	http://www.dunavant.com	Cotton warehousing, merchandising	William B. Dunavant III
H.T. Hackney Co.	502 S. Gay St., Knoxville 37901	(865)546-1291	http://www.hthackney.com	Wholesale grocery distribution	William B. Sansom
TeamHealth	1900 Winston Rd., Ste. 300, Knoxville 37919	(800)342-2898	http://www.teamhealth.com	Hospital-based clinical outsourcing	Lynn Massingale
Noranda Aluminum Holding Co.	801 Crescent Centre Dr., Franklin 37067	(615)771-5700	http://www.norandaaluminum.com	Holding company for aluminum-industry companies	Layle K. "Kip" Smith
Central Parking Corp.	2401 21st Ave. S., Ste. 200, Nashville 37212	(615)297-4255	http://www.parking.com	Parking provider	Emanuel J. Eads
The ServiceMaster Co.	860 Ridge Lake Blvd. MS A4-4081, Memphis 38120	(888)937-3783	http://www.servicemaster.com	Residential and commercial services (family of brands)	George Tamke
EMJ Corp.	2030 Hamilton Place Blvd., Ste. 200, Chattanooga 37421	(423)855-1550	http://www.emjcorp.com	Construction	Jim Sattler
Ingram Entertainment Holdings	Two Ingram Blvd., La Vergne 37089	(615)287-4000	http://www.ingramentertainment.com	Distribution of home entertainment products	David B. Ingram
Sitel Corp.	Two American Center, 3102 West End Ave., Ste. 1000, Nashville 37203	(615)301-7100	http://www.sitel.com	Business process outsourcing services	David Garner
U.S. Xpress	4080 Jenkins Rd., Chattanooga 37421	(800)251-6291	http://http://www.usxpress.com/	Transportation	Max L. Fuller
iPayment Inc.	40 Burton Hills, Ste. 415, Nashville 37215	(615)665-1858	http://www.ipaymentinc.com	Credit and debit card-based payment processing service provider	Gregory Daily
Propex Inc.	6025 Lee Hwy., Ste. 425, P.O. Box 22788, Chattanooga 37422	(423)855-1466	http://www.propexinc.com	Carpet backing	Woody M. McGee
OHL	7101 Executive Center Dr., Ste. 333, Brentwood 37027	(615)401-6400	http://www.ohl.com	Third-party logistics/supply chain management	Scott McWilliams
Tennessee Farmers Cooperative	200 Waldron Rd., La Vergne 37086	(615)287-8890	http://www.ourcoop.com	Farm supplies	Bart Krisle
American Residential Services	965 Ridge Lake Blvd, Ste. 201, Memphis 38120	(901)271-9700	http://www.ars.com	Plumbing, heating, A/C contractor	Don Karnes
Sedgwick Claims Management Services	P.O. Box 171865, Memphis 38187	(901)415-7400	http://www.sedgwickcms.com	Claims & productivity mgmt. solutions provider	Dave North
The Vincit Group	412 Georgia Ave., Ste. 300, Chattanooga, 37403	(423)265-7090	http://www.vincitgroup.com	Consists of six companies dealing in food safety, sanitation, water and energy management	Bob Bullard
Averitt Express	Perimeter Place One, 1415 Neal St., P.O. Box 3166, Cookeville 38502	(800)283-7488	http://www.averittexpress.com	Freight transportation supply chain mgt.	Gary Sasser
Tri Star Energy	1740 Ed Temple Blvd., Nashville 37208	(615)313-3600	http://www.tri-starenergy.com	Gas stations & convenience stores	John Jewell III
Perkin's & Marie Callender's	6075 Poplar Ste. 800, Memphis 38119	(901)766-6400	http://www.perkinsrestaurants.com	Restaurant operator & franchiser	Joseph Trungale
COI Foodservice	2629 Eugenia Ave., Nashville 37211	(615)231-4445	http://www.coifood.com	Restaurant systems distribution	Ronnie Hollingsworth
Rogers Group	421 Great Circle Rd., Nashville 37228	(615)242-0585	http://www.rogersgroupinc.com	Crushed stone production	Jerry Geraghty
Western Express	7135 Centennial Place, Nashville 37209	(800)316-7160	http://www.westernexp.com	Common & contract truckload carrier	Wayne Wise
McKee Foods	10260 McKee Rd., Collegedale 37315	(423)238-7111	http://www.mckeefoods.com	Snack maker	Mike McKee
The Hollingsworth Cos.	Two Centre Plaza, Clinton 37716	(865)457-3601	http://www.hollingsworthcos.com	Industrial Developer	Joe A. Hollingsworth Jr.
Jewelry Television	10001 Kingston Pike Ste. 57, Knoxville 37922	(865)692-6000	http://www.jewelrytelevision.com	Online & broadcast sales of jewelry & gems	Tim Matthews
Danner Companies	2 International Plaza, Ste.510, Nashville 37217	(615)367-9092	http://www.dannercompanies.com	Holding company for varied interests	NA
Orgill Inc.	3742 Tyndale Dr., Memphis 38125	(901)754-8850	http://www.orgill.com	Home improvement products distribution	Ron Beal
Phillips & Jordan	6621 Wilbanks Rd., Knoxville 37912	(865)688-8342	http://www.pandj.com	General and specialty construction services	William T. (Ted) Phillips Sr.
Adams Keegan	6055 Primacy Pkwy., Ste. 300, Memphis 38119	(800)621-1308	http://www.adamskeegan.com	HR services	James F. Keegan Jr.
BPI	3263 Sharpe Ave., Memphis 38111	(901)744-6414	http://www.bpidecosurf.com	Wholesale distributor of flooring, etc.	Glynn Alexander
SMS Holdings Corp.	7135 Charlotte Pike, Ste. 100, Nashville 37209	(615)399-1839	http://www.sms Holdings.com	Facility services management	Keith Wolken

Company name	Address	Phone	Web Site	Industry	Top Executive
Bryce Corp.	4505 Old Lamar Ave., Memphis 38118	(901)369-4400	http://www.brycecorp.com	Flexible packaging	Thomas J. Bryce
FirstFleet Inc.	202 Heritage Park Dr., Murfreesboro 37129	(615)890-9229	http://www.firstfleetinc.com	Contract trucking, logistics company	Gary Wilson
H&M Co.	50 Security Dr., Jackson 38305	(731)664-6300	http://www.hmcompany.com	Engineering & construction firm	C. David Fite
Tom James Co.	263 Seaboard Lane, Franklin 37067	(615)771-1122	http://www.tomjames.com	Manufacturer/retailer tailored clothing	Sergio Casalena
Buckman Laboratories International	1256 N. McLean Blvd., Memphis 38108	(901)278-0330	http://www.buckman.com	Manufacturer of speciality chemicals	Katherine Buckman Gibson
Anderson News	6016 Brookvale Lane, Ste. 151, Knoxville 37919	(865)584-9765	http://www.andersonnews.com	Distribution	Charles Anderson Jr.
The Pruett Financial Group	1600 Division St., Ste. 400, Nashville, 37203	(615)742-8700	http://www.pruettfinancialgroup.com	Financial services	Chuck Pruett
Captain D's	1717 Elm Hill Pike, Ste. A-1, Nashville 37210	(615)391-5461	http://www.captains.com	Fast food seafood chain	David Head
Radio Systems Corp.	10427 Electric Ave, Knoxville 37923	(865)777-5404	http://www.petsafe.net	Electronic pet containment & training products	Randy Boyd
Asurion	648 Grassmere Park Dr., Ste. 300, Nashville 37211	(615)832-1146	http://www.asurion.com	Technology protection & warranty services	Kevin Taweel
Thomas Nelson	501 Nelson Pl., Nashville 37214	(800)251-4000	http://www.thomasnelson.com	Publishing	Michael Hyatt
Jones Brothers	5760 Old Lebanon Dirt Rd., Mt. Juliet 37122	(615)754-4710	NA	Construction	Robert A. Jones
Old Time Pottery	480 River Rock Blvd., Murfreesboro 37128	(615)890-2100	http://www.oldtimepottery.com	Discounted housewares & décor	Jack Peterson
Varsity Brands	6745 Lenox Center Ct., Ste. 300, Memphis 38115	(901)387-4300	http://www.varsity.com	Cheerleading apparel & competition hosting	Jeffrey G. Webb
State Volunteer Mutual Insurance Co.	101 Westpark Dr., Ste. 300, Brentwood 37027	(615)377-1999	http://www.svmic.com	Professional liability insurance	Steven C. Williams
Mallory Alexander International Logistics	4294 Swinnea Rd., Memphis 38118	(901)367-9400	http://www.mallorygroup.com	Third party logistics provider	W. Neely Mallory
Video Gaming Technologies	155 Franklin Rd., Ste. 255, Brentwood 37027	(615)220-9312	http://www.vgt.net	Gaming technology	Jon P. Yarbrough
Spheris	9009 Carothers Pkwy. Ste. C-3, Franklin 37067	(800)368-1717	http://www.spheris.com	Medical transcription services	Daniel J. Kohl
The Pictsweet Co.	10 Pictsweet Dr., Bells 38006	(731)663-7600	http://www.pictsweet.com	Frozen vegetable prod. & distribution	James I. Tankersley
Symbion Inc.	40 Burton Hills Blvd., Ste. 500, Nashville 37215	(615)234-5900	http://www.symbion.com	Surgical services & facilities	Richard E. Francis Jr.
Southwestern/Great American	2451 Atrium Way, Nashville 37214	(615)391-2500	http://www.southwestern.com	Direct sales & other sales-based companies	Henry Bedford
Davidson Hotel Co.	3340 Players Club Pkwy., Ste. 200, Memphis 38125	(901)761-4664	http://www.davidsonhotels.com	Hotel management	John A. Belden
DeRoyal Industries	200 DeBusk Lane, Powell 37849	(865)938-7828	http://www.deroyal.com	Health care products mfg.	Autry O.V. "Pete" DeBusk
Milan Express Co.	1091 Kefauver Dr., Milan 38358	(731)686-7428	http://www.milanexpress.com	Transportation (for-hire trucking company)	Tommy W. Ross
Alley-Cassetty Cos.	P.O. Box 23305, Nashville 37002	(615)244-0440	http://www.alley-cassetty.com	Brick, coal & masonry products and services	Fred J. Cassetty
Athens Paper Co.	1898 Elm Tree Dr., Nashville 37210	(615)889-7900	http://www.athenspaper.com	Wholesale paper distribution	Donald Jenkins
Buddy Gregg Motor Homes	11730 Snyder Rd., Knoxville 37932	(865)675-1986	http://www.buddygreggmotorhomes.com	Motor homes retailer	Buddy Gregg
Olan Mills	4325 Amnicola Hwy., Chattanooga 37422	(423)622-5141	http://www.olanmills.com	Portrait services & church directories	Robert McDowell
Diversicare Management Services	1621 Galleria Blvd, Brentwood 37027	(615)771-7575	http://www.diversicaremanagement.com	Management services	William Council III
JRN Inc.	209 W 7th St., Columbia 38401	(931)381-3000	NA	KFC operator & franchisee	John R. Neal
The Krystal Co.	One Union Square, Chattanooga 37402	(423)757-1550	http://www.krystal.com	Restaurant chain	James F. Exum
Logan's Roadhouse	3011 Armory Dr., Ste. 300, Nashville 37204	(615)885-9056	http://www.logansroadhouse.com	Casual dining restaurant chain	G. Thomas Vogel
Jackson Furniture	1910 King Edward Ave. SE, Cleveland 37311	(423)476-8544	http://www.jacksonfurniture.com	Upholstered household furniture	W. Ronald Jackson
Cornerstone Systems	3250 Players Club Pkwy. Memphis 38125	(901)842-0660	http://www.cornerstone-systems.com	Marketing, logistics & transportation	Rick Rodell
The Tennergy Corp.	250 North Highland Ave., Jackson 38301	(731)422-7211	http://www.tennergy.com	Natural gas distribution	Dana R. Wheeler
Bush Brothers & Co.	1016 E. Weisgarber Rd., Knoxville 37909	(865)588-7685	http://www.bushbeans.com	Canned beans	Jim Ethier
Gresham, Smith and Partners	511 Union St., 1400 Nashville City Center, Nashville 37219	(615)770-8100	http://www.gspnet.com	Architecture, design & engineering firm	James Bearden
E.W. James and Sons	1308-14 Nailling Dr., Union City 38261	(731)885-0601	http://www.ewjamesandsons.com	Grocery store operator	David W. James
Barnhart Crane and Rigging	1701 Dunn Ave., Memphis 38144	(901)775-000	http://www.barnhartcrane.com	Heavy construction equipment rental	Alan Barnhart
The Kenco Group	2001 Riverside Dr., Chattanooga 37406	(800)758-3289	http://www.kencogroup.com	Third-party logistics provider	Gary Mayfield
American Paper & Twine	7400 Cockrill Bend Blvd., Nashville 37209	(615)350-9000	http://www.apcommerce.com	Wholesale dist. of office supply, janitorial, packaging material	Robert S. Doochin
Tri-State Truck Center	494 E.H. Crump Blvd., Memphis 38126	(901)947-5000	http://www.tristatetruck.com	Trucks, commercial	Rodney Maddox

Company name	Address	Phone	Web Site	Industry	Top Executive
Odom's Tennessee Pride Sausage	1201 Neelys Bend Rd., Madison 37115	(615)868-1360	http://www.tnpride.com	Sausage manufacturer	Larry Odom
True Temper Sports	8275 Tournament Dr. #200, Memphis 38125	(800)355-8783	http://www.trueemper.com	Sporting & athletic goods	Scott Hennessy
Cooper Hotels	1661 Aaron Brenner Dr., Ste. 200, Memphis 38120	(901)322-1400	http://www.cooperhotels.com	Hotel management	Pace Cooper
Robinson Manufacturing Co.	P.O. Box 338, 798 Market St., Dayton 37321	(423)775-2212, ext. 344	http://www.robinsonmfg.com	Apparel mfg.	T. Jack Robinson
Merit Construction	10435 Dutchtown Rd., Knoxville 37932	(865)966-4100	http://www.meritconstruction.com	Nonresidential construction	Marvin L. House
Forcum Lannom Contractors	US Hwy. 51 Bypass South, Dyersburg 38024	(731)287-4700	http://http://www.forcumlannom.com/	Industrial/commercial construction	David R. Taylor
Gibson USA	309 Plus Park Blvd., Nashville 37217	(615)871-4500	http://www.gibson.com	Guitars and parts, electric & nonelectric	Henry Juskiewicz
Centerstone of America	P.O. Box 40406, Nashville, 37204	(615)463-6600	http://www.centerstone.org	Behavioral health services	David C. Guth, Jr.
Pennant Foods	9041 Executive Park Dr. #300, Knoxville 37923	(865)691-1393	NA	Fast-food restaurants	Michael Cardinal
Southern Rentals	550 Spence Lane, Nashville 37210	(615)360-3698	NA	Truck rentals	Lester L. Turner Jr.
Vining Sparks	775 Ridge Lake Blvd., Memphis 38120	(901)766-3000	http://www.viningsparks.com	Debt securities sales, underwriting, trading	Mark A. Medford
Gossett Motor Cars	1875 Convington Pike, Memphis 38128	(901)388-8989	http://www.gossettmotors.com	Car dealerships	Al Gossett
The United Methodist Publishing House	201 8th Ave. S., P.O. Box 801, Nashville 37202	(615)749-6000	http://www.umph.org	Publishing	Neil M. Alexander
nexAir LLC	1385 Corporate Ave., Memphis 38132	(901)396-5050	http://www.nexair.com	Distributor of gases & welding supplies	Kevin McEniry
Quality Industries	130 Jones Blvd., La Vergne 37086	(615)793-3000	http://www.qualityind.com	Sheet metal work	Jeff Mayfield
Cherokee Distributing Co.	200 Miller Main Cir., Knoxville 37919	(865)588-7641	http://www.cherokeedistributing.com	Wholesaler of Miller, Corona, Molson and Beck's beer	George W. Sampson
Thompson Machinery Corp.	1245 Bridgestone Blvd., La Vergne 37086	(615)256-2424	http://www.thompsonmachinery.com	Industrial, mining & agricultural machinery	DeWitt C. Thompson V
Nashville Wire Products Mfg. Co.	199 Polk Ave., Nashville 37210	(615)743-2500	http://www.nashvillewire.com	Wire products	Steve Rollins
A&S Building Systems	1880 Hwy. 116, P.O. Box 53, Caryville 37714	(865)426-2141	http://www.a-s.com	Prefabricated metal buildings & components	Denny McDeavitt
Jenkins & Wynne	328 College St., Clarksville 37040	(931)647-3353	http://www.jenkinsandwynne.com	Automobile dealer	Don Jenkins
Ring Container	1 Industrial Park, Oakland 38060	(901)465-3607	http://www.ringcontainer.com	Plastic bottles	Ben Livingston
Bell & Associates Construction	255 Wilson Pike Circle, Brentwood 37027	(615)373-4343	http://www.balp.com	Commercial & heavy construction	Keith Pyle
Home Federal Bank	515 Market St., Knoxville 37901	(865)546-0330	http://www.homefederalbanktn.com	Community banking	Dale A. Keasling
Johnson & Galyon	P.O. Box 3070, 1130 Atlantic Ave., Knoxville 37917	(865)688-1111	http://www.johnsongalyon.com	General contracting	James S. Bush
DET Distributing Co.	301 Great Circle Rd., Nashville 37228	(615)244-4113	http://www.detdist.com	Beer & spirits distribution	Fred Dettwiller
J.E. Crain & Son	2525 Winford Ave., Nashville 37211	(615)244-1222	http://www.jecrain.com	General contractor	Lewis W. Rankin
Beaman Automotive Group	1525 Broadway, Nashville 37203	(615)251-8400	http://www.beamansupercenter.com	Used vehicle sales	Lee Beaman
Team Technologies Molding	5949 Commerce Blvd., Morristown 37814	(423)587-2199	http://www.teamtechinc.net	Custom contract manufacturer of Dental, Medical, Cosmetic and Industrial products	Steve Henrikson
Choice Food Group	618 Church St., Ste. 220, Nashville 37219	(615)350-6070	http://www.choicefood.com	Food manufacturing	Jerry Walker
Powell Cos.	3622 Bristol Hwy., Johnson City 37601	(423)282-0111	http://www.powellcompanies.net	Construction & engineering	James J. Powell
Whites Fresh Foods	410 Princeton Rd., Johnson City 37601	(423)926-0779	<i>http://www.whitesfreshfoods.com</i>	Grocery store operator	Douglas L. White
Baker, Donelson, Bearman, Caldwell & Berkowitz	165 Madison Ave., First Tennessee Bldg., Memphis 38103	(901)526-2000	http://www.bakerdonelson.com	Law firm	Ben C. Adams
Rocky Top Markets	1324 Lawnville Rd., Kingston 37763	(865)717-0700	http://www.rockytopmarkets.com	Gasoline services, convenience stores	Steve Kirkham
Tennessee Steel Haulers	2607 Brick Church Pike, Nashville 37207	(615)271-2400	http://www.tenh.com	Flatbed trucking/truckload shipping	Sid Stanley
Standard Candy Co. - (Standard Functional Foods Group)	715 Massman Dr., Nashville 37210	(615)889-6360	http://www.standardcandy.com	Candy manufacturer	James Spradley Jr.
D. Canale Beverages	45 W. EH Crump Blvd., Memphis 38106	(901)948-4543	abwholesaler.com/dcanalebeverages	Beverage Distributors	Tom Wood
Carlisle Corp.	100 Peabody Place, Ste. 1100, Memphis 38103	(901)526-5000	http://www.carlislecorp.com/http://www.wendys.com	Owns & operates Wendy's restaurants	Gene D. Carlisle
W.L. Hailey & Co.	2971 Kraft Dr., Nashville 37204	(615)255-3161	http://www.wlhailey.com	Construction services for infrastructure projects	Don Ackerman
PlayCore Inc.	401 Chestnut St., Ste. 310, Chattanooga 37402	(423)265-7529	http://www.playcore.com	Playground and park equipment design, manufacture & marketing	Robert Farnsworth
Power & Telephone Supply Co.	2673 Yale Ave., Memphis 38112	(901)866-3300	http://www.ptsupply.com	Wholesale distributor of CATV & telecom equipment	Jim Pentecost
SESAC Inc.	55 Music Square E, Nashville 37203	(615)320-0055	http://www.sesac.net	Performing rights organization	Pat Collins
Smith Seckman Reid	2995 Sidco Dr., Nashville 37204	(615)383-1113	http://www.ssr-inc.com	Structural & facilities engineering	J. Robbin Barrick
Rock Island Corp.	530 Oak Court Dr., # 260, Memphis 38117	(901)529-5700	NA	Hardware merchant wholesalers	Michael McDonnell

Company name	Address	Phone	Web Site	Industry	Top Executive
Tennergy Partners (UtiliCor)	1645 N. Pkwy., Jackson 38301	(800)372-3863	http://www.utilicor.com	Electronic parts & equipment	Richard J. Morrison
Ozark Motor Lines	3934 Homewood, Memphis 38118	(901)251-9711	http://www.ozark.com	Long haul truck transportation	Steve Higginbotham
Specialty Packaging Holding	1100 Garrett Pkwy., Lewisburg 37091	(931)359-6253	NA	Plastic products	Thomas Moloney
Wholesale Supply Group	885 Keith St. NW, Cleveland 37311	(423)478-1191	http://www.wsginc.com	Wholesale/retail supplier of electrical, HVAC, plumbing products	Lloyd Rogers
Ajax Turner Co.	1045 Visco Dr., Nashville 37210	(615)244-2424	http://www.ajaxturner.com	Wholesale beer distribution	Scott Turner
J&A Mechanical	5350 Poplar Ave., Ste. 500, Memphis 38119	(901)396-6709	NA	Mechanical contracting	Edward F. Nenon
Venture Express	131 Industrial Blvd., LaVergne 37086	(615)793-9500	http://www.ventureexpress.com	Trucking operator, non-local	Jimmy Allen
Administrative Resources	801 Sunset Dr., Bldg. F Ste. 1, Johnson City 37604	(423)283-0296	http://www.adminresources.net	HR administrative processing services	Rick J. Thomason
Bud Davis Cadillac	5433 Poplar Ave., Memphis 38119	(888)515-8216	http://www.buddaviscadillac.com	Automobile retail & wholesaler	Kindle Davis
Wallace Hardware Co.	5050 S. Davy Crockett Pkwy., Morristown 37814	(423)586-5650	http://www.wallacehardware.com	Wholesale hardware distributor	Doyle M. Wallace
The Troxel Co.	11495 Hwy. 57, Moscow 38057	(901)877-6875	http://www.troxel.com	Steel tubing manufacturing/fabrication	Bobby N. Rowlett
Beach Oil Co.	631 Hwy. 76, Clarksville 37043	(931)358-9303	http://www.beachoil.com	Grocery store/gasoline service station operator	William Beach
SERVPRO Industries	801 Industrial Dr., Gallatin 37066	(615)451-0200	http://www.servpro.com	Cleaning & restoration service	Susan Steen
Mountain Empire Oil Co.	3583 W. Market St., Johnson City 37604	(423)928-7241	http://www.meoc.com	Gasoline service stations	Warren K. Broyles
Hunter Fan Co.	2500 Frisco Ave., Memphis 38114	(901)743-1360	http://www.hunterfan.com	Ceiling fans, thermostats, etc.	Robert E. Beasley Jr.
Belz Enterprises	100 Peabody Place, Ste. 1400, Memphis 38103	(901)260-7378	http://www.belz.com	Real estate development/ mgt.	Jack A. Belz
IdleAire Technologies Corp.	410 N. Cedar Bluff Rd., Ste. 200, Knoxville 37923	(865)342-3600	http://www.idleaire.com	Motor vehicle body manufacturing	Michael C. Crabtree
Robinette Co.	250 Blackley Rd., Bristol 37620	(423)968-7800	http://www.therobinetteco.com	Flexible packaging & specialty converting manufacturer	Joseph R. Robinette
Landair Transport	1110 Myers St., Greeneville 37743	(888)526-3247	http://www.landair.com	Integrated transportation solutions	Scott Niswonger
Dement Construction Co.	403 N. Pkwy., Ste. 201, Jackson 38305	(731)424-6306	http://www.dementconstruction.com	Bridge, highway & road construction	W. G. Dement Jr.
Healthcare Management Systems	3102 West End Ave., Ste. 400, Nashville 37203	(615)383-7300	http://http://www.hmstn.com/	Hospital information systems	Thomas M. Stephenson
Ideal Chemical & Supply Co.	4025 Air Park St., Memphis 38118	(800)232-6776	http://www.idealchemical.com	Industrial chemical distributor	Sam Block Jr.
W.M. Barr & Co.	2105 Channel Ave., Memphis 38113	(901)775-0100	http://www.wmbarr.com	Custom chemical blender & packager	Richard A. Loomis
UT Medical Group	66 N Pauline St., Ste. 101, Memphis 38105	(901)448-6610	http://www.utmedicalgroup.com	Health care	Steven Burkett
Walden Security	100 East Tenth St., Chattanooga 37402	(423) 702-8200	http://www.waldensecurity.com	Security systems	Michael S. Walden
Free Service Tire Co.	126 Buffalo St., Johnson City 37604	(423)979-2250	http://www.freeservicetire.com	Tire retreading & repair shops	Lewis P. Wexler
Lee Co.	331 Mallory Station Rd., Franklin 37067	(615)567-1000	http://www.leecompany.com	HVAC	William B. Lee
Langston Cos.	1760 S. 3rd St., Memphis 38109	(901)774-4440	http://www.langstonbag.com	Maintenance, repair & operations (MRO) industrial supply segment	Bob Langston
Safety and Ecology Corp.	2800 Solway Rd., Knoxville 37931	(865)690-0501	http://www.sec-tn.com	Environmental remediation & specialty construction	Chris Leightweiss
TCW/Tennessee Express	22 Stanley St., Nashville 37210	(615)255-1122	http://www.tcwonline.com	Transportation Services	Scott George
Salesthink Inc.	1014 Justus Dr., Johnson City 37604	(423)741-2050	http://www.salesthink.net	Technical sales & marketing	Tony Baldwin
Schilling Enterprises	7519 Capital Dr., Germantown 38138	(901)7591961	http://www.schillingenterprises.com	New & used car dealers	Harry L. Smith
Wright Travel	2505 21st Ave. S., 5th Fl., Nashville 37212	(615)783-1111	http://www.wrighttravel.net	Advertising agency	Pamela Wright
Blevins Inc.	421 Hart Lane, Nashville 37216	(615)226-6453	http://www.blevinsinc.com	Manufactured housing parts	James W. Blevins
Martin Montgomery Contractors	3150 Lenox Park Blvd., Ste. 400, Memphis 38115	(901)374-9400	http://www.montgomerymartin.com	General Contracting	H. Montgomery Martin
Hardaway Construction Corp.	615 Main St., Nashville 37206	(615)254-5461	http://www.hardaway.net	Construction	Stan Hardaway
Fru-Con Construction	1306 Hwy. 70 Bypass, Jackson 38301	(731)423-7162	http://http://www.fru-con.com/	Residential construction	Joe Peitre
Navarro Research & Engineering	669 Emory Valley Rd., Oak Ridge 37830	(865)220-9650	http://www.navarro-inc.com	Department of Energy contractor	Susana Navarro-Valenti
Butts Foods Inc.	432 N. Royal St., Jackson 38301	(731)423-3456	http://www.buttsfoods.com	Meats & meat products	Ray Butts III
Stanley Jones Corp.	119 Morris St., South Fulton 38257	(731)479-2311	NA	Mechanical contracting	John C. Jones
MasterCraft Boat Co.	100 Cherokee Cove Dr., Vonore 37885	(423)884-2221	http://www.mastercraft.com	Boat building & repairing	John Dorton
Kenny Pipe & Supply	One Vantage Way, Ste. E100, P.O. Box 281017, Nashville 37207	(615)255-4810	http://www.kennypipe.com	Plumbing, heating equipment supplies	Bill Kenny
Shipper's Transport	3750 Stewarts Ln., Nashville 37218	(615)726-8288	NA	Trucking operator, non-local	Jere Caplenor/Marc Stewart
31-W Insulation Co.	7434 Cycle Lane, Goodlettsville 37072	(615)859-0991	http://www.31w.com	Insulation products & services	Wayne Day

Company name	Address	Phone	Web Site	Industry	Top Executive
Back Yard Burgers	500 Church St., Ste. 200, Nashville 37219	(615)620-2300	http://www.backyardburgers.com	Restaurants	C. Stephen Lynne
Inman Construction	88 Union Ave., Ste. 400, Memphis 38103	(901)6824100	http://www.inmanconstruction.com	Construction management & general contracting	James Page Inman
Charles C. Parks Co.	500 Belvedere Dr. N., Gallatin 37066	(615)452-2406	http://www.charlescparcs.com	Wholesale distributor to convenience stores	C. Crockett Parks III
Haynes Brothers Lumber Co.	739 NW Broad St., Murfreesboro 37129	(615)893-1515	http://www.haynesbroslumber.com	Lumber, building materials dealer	Terry G. Haynes
BCS Industries	1175 Harbor Ave., Memphis 38113	(901)946-1005	http://www.bcsindustries.com	Supplier of steel coil & bars	Joseph Higdon
Nacarato Volvo & GMC Trucks	1111 Polk Ave., Nashville 37210	(800)714-8989	http://www.nacaratotrucks.com	Dealer of new & used trucks	Mike Nacarato Jr.
Drexel Chemical	1700 Channel Ave., Memphis 38106	(901)774-4370	http://www.drexchem.com	Agricultural chemicals	Ben Johnson
AOC LLC	950 U.S. Hwy. 57 East, Collierville 38017	(901)854-2800	http://www.aoc-resins.com	Manufacturer of resins, gelcoats, pigments	Randall A. Weghorst
L. P. Shanks Co.	624 Industrial Blvd., Crossville 38555	(931)484-5155	http://www.lpshanks.com	Wholesale grocery supplier	Scot H. Shanks
Weigel's Inc.	3100 Staffordshire Blvd., Powell 37849	(865)938-2042	http://www.weigels.com	Convenience stores	Bill Weigel
Essent Healthcare	3100 West End Ave., Ste. 900, Nashville 37203	(615)312-5100	http://www.essenthealthcare.com	Health care facilities	Mike Browder
T.W. Frierson	1330 Murfreesboro Rd., Nashville 37217	(615)376-1333	http://www.twfrierson.com	General contracting	Joseph C. Street
General Truck Sales & Service	1973 E. Brooks Rd., Memphis 38116	(901)345-3270	http://www.generaltruck.com	Commercial Trucks	Jim McCullough
GS&F	4235 Hillsboro Pike, Nashville 37215	(615)385-1100	http://www.gish.com	Full-service marketing agency	Jeff Lipscomb
Pro2Serve	545 Oak Ridge Tpke., Oak Ridge 37830	(865)220-4300	http://www.p2s.com	Security engineering	Barry Goss
Alexander Automotive Family	1129 Murfreesboro Rd., Franklin 37064	(615)794-4585	http://www.alexanderfm.com	New & used vehicle sales	R.C. Alexander
Creative Structures	1480 Breda Dr., Knoxville 37818	(865)688-1335	http://www.creativestructuresinc.com	General contractor	Robert Slack
Tri-State Armature & Electrical Works	330 G.E. Patterson, Memphis 38126	(901)5278412	http://www.tristatearmature.com	Electric technical services	Lonnie Loeffel
Federal Compress & Warehouse Co.	6060 Primacy Pkwy., Ste. 400, Memphis 38119	(901)524-4000	http://www.federalcompress.com	Farm product warehousing & storage	Charlie Jackson
James Corlew Cadillac	722 College St., Clarksville 37040	(888)332-5601	http://www.jamescorlew.com	Automobile dealer	James Corlew
Gwatney Cos.	2000 Covington Pike, Memphis 38128	(901)387-2000	http://www.gwatney.com	Chevrolet, Saturn & Isuzu sales & service	J. Russel Gwatney
Check Into Cash	201 Keith St. SW, Ste. 80, Cleveland 37311	(423)479-2400	http://www.checkintocash.com	Payday advance services	W. Allan Jones
Miller & Martin	832 Georgia Ave., Ste. 1000, Chattanooga 37402	(423)756-6600	http://www.millermartin.com	Legal services	Howard Levine
Kemmons Wilson Inc.	8700 Trail Lake Dr. W., Ste. 300, Memphis 38125	(901)346-8800	http://www.kwilson.com	Hotels & real estate	Spence L. Wilson
Stowers Machinery Corp.	6301 Old Rutledge Pike, Knoxville 37924	(865)546-1414	http://www.stowerscat.com	Large construction equipment supplier	Wes Stowers
Rentenbach Constructors	2400 Sutherland Ave., Knoxville 37919	(865)546-2440	http://www.rentenbach.com	Construction	T. Michael Rentenbach
Pride Construction	1200 Big Orange Rd., Cordova 38018	(901)757-2232	NA	Residential construction	Ronald E. Stage
ICG/Holliston	Highway 11-W, Holliston Mills Rd., Church Hill 37642	(423)357-6141	http://www.icgholliston.com	Producer of coated materials for the publishing, security, specialty packaging and industrial markets	Lawrence C. Maston
Seabrook Wallcoverings	1325 Farmville Rd., Memphis 38122	(901)320-3611	http://www.seabrookwallpaper.com	Wallpaper distribution	James H. Seabrook Jr.
Bargerburger Inc. (Pal's Drive In)	1001 Konnarock Rd., Kingsport 37664	(423)247-3501	http://www.skobys.com	Restaurants	Fred H. Barger Jr.

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